



Bachelor of Science in Business Administration

STUDENT DATA:

NAME: Jonathan Sample

ID: MKT-312679580

*****Program Description*****

This major will leave you equipped in your field to achieve your dreams! Course requirements include completing your general education requirements, major-related courses, and general electives. Begin to fulfill your life-long goals with this degree from Awesome State University.

General Education

	Credit Required	Potential Credit
English Composition I (ENG 122)	3.00	3.00
<p>English 122 is a college-level writing course that introduces students to the various forms of academic discourse. This course focuses primarily on the basic elements of college composition and writing as a process in both narrative and analytical forms. Students will investigate the importance and promise of effective written communication in various personal and professional contexts and identify effective strategies through critical analysis of written works as well as their own writing. Finally, this course prepares students for more advanced research analysis by connecting students to important avenues of research. (NOTE: College credit for professional training or credit-by-examination may apply.)</p>		
ENGL 101 Introduction to Writing	University of Maryland Global Campus (formerly UMUC)	LL 3.00

	Credit Required	Potential Credit
English Composition II (ENG 123)	3.00	3.00

English 123 focuses students on the importance of research to advancing knowledge for various purposes. This course will build on the foundations of composition and introduce students to the research process and the analysis and evaluation of various sources. Students will investigate the writing process for research as well as appropriate research methods and skills. Additionally, this course offers multiple opportunities to engage in the important tasks of revision and editing and will ask students to incorporate feedback to improve their writing. (NOTE: College credit for professional training or credit-by-examination may apply.)

ENGL 102 Composition and Literature	University of Maryland Global Campus (formerly UMUC)	LL	3.00
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	Credit Required	Potential Credit
Microeconomics (ECO 201)	3.00	0

This course examines the role of economic systems in allocating scarce resources to satisfy the needs and wants of individual members of a society. After a brief exposure to alternative economic systems, the focus becomes the nature and performance of American capitalism. Primary emphasis is placed upon the development of models that explain the behavior of consumers, producers and resource suppliers in various market structures. (NOTE: College credit for professional training or credit-by-examination may apply.)

	Credit Required	Potential Credit
Macroeconomics (ECO 202)	3.00	0

This course explores the manner in which the overall levels of output, income, employment and prices are determined in a capitalist economy. The focus is on the forces that act to shape these factors and determine their fluctuations. The role of government fiscal and monetary policy in influencing the level of economic activity is also a major area of study. The impact of international transactions on the domestic economy also is discussed. (NOTE: College credit for professional training or credit-by-examination may apply.)

	Credit Required	Potential Credit
Diversity -OR- Global Society -OR- Wellness -OR- Preparing for the Future	3.00	0

Select one of the following Integration courses:

- IDS 400 - Diversity
- IDS 401 - Global Society
- IDS 402 - Wellness
- IDS 403 - Preparing for the Future

Please visit the catalog for a description of each course. (NOTE: College credit for professional training or credit-by-examination may apply.)

	Credit Required	Potential Credit
Applied Statistics (MAT 240)	3.00	0

This is a fundamental course in the application of statistics. In this course, students will learn to apply statistical techniques to a variety of applications in business and the social sciences. Students will learn how to solve statistical problems by hand and through the use of computer software. Topics include probability distribution functions, sampling distributions, estimation, hypothesis testing and linear regression. (NOTE: College credit for professional training or credit-by-examination may apply.)

	Credit Required	Potential Credit
Mathematics Elective (Finite Math or Above)	3.00	3.00

Select one (1) course from the following:

- MAT 130 - Applied Finite Mathematics
- MAT 135 - The Heart of Mathematics
- MAT 140 - Precalculus
- MAT 210 - Applied Calculus I
- MAT 211 - Applied Calculus II
- MAT 299 - Mathematical Proof and Problem Solving
- MAT 230 - Discrete Mathematics
- MAT 240 - Applied Statistics

Please visit the catalog for a description of each course. (NOTE: College credit for professional training or credit-by-examination may apply.)

MATH 107 College Algebra	University of Maryland Global Campus (formerly UMUC)	LL	3.00
	Credit Required		Potential Credit

Fine Arts and Humanities Electives (2 Subject Areas)	6.00	6.00
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Select two (2) courses - each from a different discipline area:

- FAS - Fine Arts
- HIS - History
- LIT - Literature
- PHL - Philosophy

Please visit the website for a complete listing of currently available courses. (NOTE: College credit for professional

training or credit-by-examination may apply.)

HIST 156 History of the United States to 1865	University of Maryland Global Campus (formerly UMUC)	LL	3.00
DANT-0018 Ethics in America	DSST	UL	3.00

Credit Required	Potential Credit
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Social and Behavioral Sciences Elective

3.00	3.00
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Select one course from a different discipline area:

- ATH / SOC / SCS - Anthropology, Sociology, Social Sciences
- POL - Political Science
- PSY - Psychology

Please visit the website for a complete listing of currently available courses. (NOTE: College credit for professional training or credit-by-examination may apply.)

TA014 GENERAL PSYCHOLOGY	Clep Subject	LL	3.00
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Credit Required	Potential Credit
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Science, Technology, and Mathematics Electives (2 Subject Areas)

6.00	3.00
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Select two (2) courses - each from a different discipline area:

- BIO - Biology
- SCI - Science
- IT - Information Technology
- MAT - Mathematics

Please visit the website for a complete listing of currently available courses. (NOTE: College credit for professional training or credit-by-examination may apply.)

CMIS 270 Intro Computer Systems and Architecture	University of Maryland Global Campus (formerly UMUC)	LL	3.00
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Credit Required	Potential Credit
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General Education Electives

9.00	9.00
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Select additional General Education electives from the Exploration Area:

- Fine Arts and Humanities (EFAH)
- Social and Behavioral Sciences (ESBS)
- Science, Technology, and Mathematics (ESTM)

Please visit the website for a complete listing of currently available courses. (NOTE: College credit for professional training or credit-by-examination may apply.)

Computer operating systems	AR-1402-0168	LL	3.00
Computer systems and applications	AR-1402-0168	LL	3.00
Computer network fundamentals	AR-1402-0168	LL	3.00

Business Core

	Credit Required	Potential Credit
Financial Accounting (ACC 201)	3.00	0
<p>Financial Accounting establishes the rules and regulations for preparing accounting information used by internal and external sources to evaluate the financial health of an organization. This course will develop the student's ability to interpret financial accounting information, to communicate this information and to understand the accounting system that produces this information. (NOTE: College credit for professional training or credit-by-examination may apply.)</p>		
	Credit Required	Potential Credit
Managerial Accounting (ACC 202)	3.00	0
<p>Managerial Accounting will explore the financial impact of alternative business decisions and the financial benefits of new business practices. After completing this course, the student will understand how accounting and other productivity information can be used to assess the past and improve the future performance of a business by giving managers essential information they need to make more informed decisions. (NOTE: College credit for professional training or credit-by-examination may apply.)</p>		
	Credit Required	Potential Credit
Business Law I (BUS 206)	3.00	0
<p>The background, foundation and ethical aspects of the United States' legal system are examined. Torts, product liability, criminal law, contracts, sales, business organizations, and agency and cyber law also are explored. (NOTE: College credit for professional training or credit-by-examination may apply.)</p>		
	Credit Required	Potential Credit
Principles of Finance (FIN 320)	3.00	0
<p>This course is designed to survey the corporate finance discipline, examine the financial management of corporations and help students develop the skills needed to make decisions about financing, investments and dividends. Students also will be introduced to money, capital markets and institutions. (NOTE: College credit for professional training or credit-by-examination may apply.)</p>		
	Credit Required	Potential Credit
Introduction to International Business (INT 113)	3.00	0

This course is the foundation for business in a global context with an emphasis on applications. It offers a survey of fundamentals and principles of management in the context of globally oriented firms and primarily presents an assessment of the differences between business in domestic and international context. The course explores fundamental issues in business in an increasingly interdependent world; including management principles and techniques in a global context. Themes constituting fundamentals of international business such as economic, political, cultural and social environment of business; organizations that facilitate international business and organizational structures; trade theory; government influence on trade; international business modalities and entry strategies into foreign markets, global financial system as well as the emerging issues related to international business; are also explored.

	Credit Required	Potential Credit
Business Systems Analysis and Design (IT 210)	3.00	0

This course provides students with the necessary level of information technology education relative to understanding the uses and roles of information systems in business organizations. Students receive instruction on the information concepts and methodologies associated with the development of business information systems, and their effective application to the solution of business problems. Students learn the major issues of managing information technology in the contemporary business environment and the relationship between organizations' structures and information technology. Team approaches are utilized along with structured computer laboratories and cases using spreadsheet and database management tools. Writing intensive course.

	Credit Required	Potential Credit
Introduction to Marketing (MKT 113)	3.00	0

This course examines the organization's functions for creating, communicating, and delivering value to customers. These functions, designed to meet customers' needs and organizational goals, include marketing research, environmental monitoring, target market selection, product selection, promotion, distribution and pricing. (NOTE: College credit for professional training or credit-by-examination may apply.)

	Credit Required	Potential Credit
Human Relations in Administration (OL 125)	3.00	0

The human relations skills that managers need to develop interaction skills that contribute directly to effective human resource management and the development of higher productivity are studied. Skill areas include leadership, motivation, communications, group dynamics, organizational development, management by objectives, and stress and time management. Students learn techniques for becoming more effective managers, subordinates, peers and persons. Students are introduced to the international aspects of human relations.

	Credit Required	Potential Credit
Strategic Management and Policy (OL 421)	3.00	0

Business School Capstone Course. This interdisciplinary approach to the study of the process of strategic management includes strategic analysis planning, implementation, evaluation and control from the perspective of top management in profit-making U.S. and international corporations, and public and non-profit organizations. Text and case studies are used extensively. Writing and team intensive course. Experience with Microsoft Office or equivalent is required. Senior standing or permission of instructor. (NOTE: College credit for professional training or credit-by-examination may apply.)

	Credit Required	Potential Credit
Operations Management (QSO 300)	3.00	0

This course is an introduction to the operations function, which is responsible for the creation of goods and services of the organization. Students will learn the concepts and techniques used in managing operations in manufacturing and service organizations. (NOTE: College credit for professional training or credit-by-examination may apply.)

Business Administration Major Requirements

	Credit Required	Potential Credit
Human Resource Management (OL 211)	3.00	0

This course examines the fundamentals of policies and administration. Major tasks of procedures and developing, maintaining and utilizing an effective team are studied. Students are introduced to international human resource management. (NOTE: College credit for professional training or credit-by-examination may apply.)

	Credit Required	Potential Credit
Principles of Management (OL 215)	3.00	0

This course is designed to examine the fundamentals and principles of management in order to develop an understanding of management in any formal organization. Special attention is paid to planning and decision-making. International management is also covered. Offered every semester. Writing Intensive Course. (NOTE: College credit for professional training or credit-by-examination may apply.)

	Credit Required	Potential Credit
Social Environment of Business (OL 326)	3.00	0

This course examines the interrelationships among business, government and society and how these relationships evolve over time and shape our world. Through the use of readings, cases, and class discussions, students will examine a variety of important topics impacting the global business environment, including business power, corporate social responsibility, business ethics, regulation, multinational corporations, globalization, pollution and environmental quality. A key focus is on the historical origins of the tensions amongst wealth, virtue, and business and society in developed and developing nations and economies. Global marker. Junior standing or permission of instructor. (NOTE: College credit for professional training or credit-by-examination may apply.)

	Credit Required	Potential Credit
Organizational Behavior (OL 342)	3.00	0

This course focuses on the primary factors that influence behavior in organizations. Emphasis is placed on leadership, group dynamics, inter- group dynamics, organizational structure and design, change, culture, power and politics, environment and technology and organizational behavior in an international context. Offered every year. Writing and team intensive course. Junior standing or permission of instructor. (NOTE: College credit for professional training or credit-by-examination may apply.)

	Credit Required	Potential Credit
Finance or Economics Elective	3.00	0

Select one (1) Finance or Economics course. Please visit the website for a list of currently available courses. (NOTE: College credit for professional training or credit-by-examination may apply.)

	Credit Required	Potential Credit
Upper Level Business Electives	12.00	0

Select four (4) Organizational Leadership or Business courses at the 300 level or higher. Please visit the website for a list of currently available courses. (NOTE: College credit for professional training or credit-by-examination may apply.)

	Credit Required	Potential Credit
General Electives	18.00	16.00

Students must complete additional credit in order to accomplish this degree from Awesome State University. Please visit the catalog for a listing of approved courses. (NOTE: College credit for professional training or credit-by-examination may apply.)

First aid	AR-2201-0399	LL	1.00
Digital communications systems	AR-1402-0168	LL	3.00
Security management	NATL-IRS-5052	UL	1.00
Information security management	AR-1402-0168	LL	3.00
PC Maintenance and Repair	AR-1402-0168	LL	3.00
Marksmanship	AR-2201-0399	LL	1.00
Military science	AR-2201-0399	LL	2.00
Physical conditioning	AR-2201-0399	LL	2.00

Transfer Credit, Application of Which Must be Assessed by Admissions

The application of all credit, including any excess or duplicate credit, remains at the discretion of the Admissions Department at the Awesome State University.

TOTAL	120.00	46.00
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Thank you for using Degree Quest, the state-of-the-art degree exploration system that digitally connects you to hundreds of colleges and universities offering thousands of degrees on campus or at a distance from Associate's degrees to Ph.D's. If you have any questions, please send an e-mail to student.support@collegecounselingcenter.org. This document is an UNOFFICIAL Degree Plan to provide you with a preliminary projection of how your prior learning experiences may fit into the specified degree program for this academic institution. If you choose to pursue this degree option, you must present it to a college representative, at this institution who will review it for the following:

- Accurate representation of the college's degree program requirements, including course numbers and titles, credit hours for each course, lower- and upper-level course requirements, and the total number of credits needed for the degree.
- Appropriate assignment of non-traditional credit at the lower or upper level for corporate professional training, military service schools and occupations, CLEP, DSST, and other tests, transfer credit for courses from other colleges and universities, certification programs, if applicable.

Credit for all courses you have taken must be reflected on official transcripts sent directly to this institution from the administrative offices of the colleges and universities you previously attended when you seek formal admission. This degree plan is typically used for information purposes by institution's counselors pending receipt of the official transcripts from the source colleges and universities.

DEGREE PLAN LEGEND:

SH = Semester hours (or QH = Quarter Hours)

LL = Lower Level, i.e. courses at the Freshman/Sophomore level

UL = Upper Level, i.e. courses at the Junior/Senior level

GL = Graduate Level (sometimes recommended by ACE for very complex courses)

SCHOOL NOTES:

Awesome State University General Information:

Awesome State University is located in the beautiful metropolitan area of Awesomeville, USA. With both mountains and beaches nearby, all four seasons can be experienced to the fullest throughout the year. Our main campus lays in the heart of the historic downtown, which boasts of cultural diversity, tolerance, and inclusion. Immerse yourself in one of the many cultures by utilizing the local internship programs we have to offer. Expand your portfolio even more by signing up for an international internship! Awesome State University will help you begin your path at achieving your career goals in this modern global environment.

The superior teaching qualities of the professors at Awesome State University remains unparalleled. High student satisfaction leads to high graduation rates. The student community at Awesome State University is known around the world for high academic achievement. Many of our students become well-known, influential people around the world, and go on to achieve the height of success in their field of study. Inspire the next generation by beginning your path to success with Awesome State University. Consider becoming a student now!

ACCREDITATION:

Awesome State University is regionally accredited by Southern Association of Colleges and Schools, as well as the accredited by the Distance Education Accrediting Commission, which is listed by the U.S. Department of Education as a nationally recognized accrediting agency.

2020/2021 TUITION & FEES:*

Tuition:

Associate Tuition: \$150/credit hour

Bachelor Tuition: \$250/credit hour

Master Tuition: \$550/credit hour

Doctorate Tuition: \$650/credit hour

Fees:

eTextbooks and Digital Course Materials: \$55.00 per course

Active Duty Military & Veterans:

Application Fee, Registration Fee, Graduation Fee: Waived

*This is only a general listing of the tuition and fees, of which Awesome State University reserves the right to modify without prior notice. All costs listed are subject to change. To view a complete listing of the most recently posted schedule of tuition and fees, please visit the website.

CONTACT INFORMATION:

Phone: 1-800-EXAMPLE #

Web: www.***Example Website***.edu

Awesome State University
123 Awesome Lane
Awesomeville, USA 01234

While we strive to provide only the most accurate information, all of the information in this degree plan should only be used as an unofficial, preliminary comparison tool. We cannot guarantee the accuracy of the information presented. Additional information such as potentially unlisted rankings and accreditations, availability of courses, licensure requirements, etc.-may need to be researched by the customer for a complete comparison. All students are encouraged to speak with the schools directly for the most complete and accurate information.

DEGREE POLICY NOTES:

TRANSFER POLICIES:

Traditional Transfer Credit:

Scores of "D" may transfer so long as the cumulative GPA is a 2.00 or higher.

2-Year Institutional Credit:

Up to 70 credit may be applied to a bachelor's degree from community college transfer credit.

Nationally-Accredited Transfers:

Awesome State University offers a course-by-course review of non-regionally accredited transfer credit.

Non-Traditional Credit:

A maximum of 75% of the required semester credits of undergraduate coursework may be earned by credits based on Prior Learning credit such as, but not limited to:

- o CLEP General/Subject tests
- o DANTES tests
- o UExcel tests
- o American Council of Education
- o Military/Professional Training
- o Challenge Examinations
- o Experiential learning portfolios

This college is rated as one of the nation's best in U.S. News & World Report's "America's Best Colleges" issue.

COST SAVINGS:

This institution values non-traditional learning experiences and awards credit for college level examinations, military training and experiences, corporate and government training; thereby saving students a substantial amount of time and money. In fact, we project 31 hours of college credit for your non-traditional learning may be applied to this degree, thereby saving you 589 hours of classroom time, \$5,050.00 in tuition, and approximately \$1,023.00 in textbook and material costs.

FINANCIAL AID NOTE:

Financial Aid Note: You may want to consider seeking federal financial aid in the pursuit of this degree. To request grants or loans from the federal government, you should visit <http://www.fafsa.ed.gov> or call their toll-free number at 1-800-4FED-AID (1-800-433-3243) or 1-319-337-5665. If you are hearing-impaired and have questions, please contact the TTY line at 1-800-730-8913. When submitting the Free Application for Federal Student Aid (FAFSA), you will be asked for the federal school code for the college or university that you want to attend. The identification number for this institution is 123456. Note: You do not have to be a U.S. citizen to receive federal financial aid - some non-citizens with Social Security Numbers may also qualify. It is in the student's best interest to utilize federal grants first (if eligible), followed by federally subsidized loans (such as the Stafford Loan), then use unsubsidized loans if needed.

Evaluation completed by Tim Scoggins on 06 May 2020